

BiP – delivering in the UAE

At the recent IDEX 2007 conference in Abu Dhabi, the United Arab Emirates (UAE) Armed Forces announced the imminent launch of their new e-tendering portal. BiP Solutions, along with local partner ITQAN Solutions, is delivering the portal to UAE Armed Forces General Headquarters.

The portal will provide high-quality information and services to the Armed Forces' Purchasing Directorate, which is aiming to modernise its purchasing and supply processes and reduce its paper trail. The portal will also be used by the Directorate to disseminate important information to its suppliers.

His Excellency Brigadier General Obeid Al Ketbi said: "This initiative of the UAE Armed Forces is in line with the national trend of using electronic technology to enhance efficiency and performance."

Feras Al Jabi, General Manager of ITQAN, said the regional market is hungry for rightly packaged e-tendering solutions in both the public and private sectors. "The ITQAN-BiP partnership will provide much needed solutions to the public and private organisations within the Gulf Cooperation Council which are eager to implement modern supplier sourcing and tender management programmes," he added.

Scott Smith, Commercial Director of BiP, said: "The e-tendering portal will provide a common face to the Armed Forces' supply base and will help make the process of RFQ (request for quotation) and tendering more effective and efficient for both the procurement teams and their suppliers."

BiP's products and services are already well known in the UK, Europe and beyond, and the UAE adds to the growing list of countries benefiting from the company's