

BiP Solutions wins top accolade at Scottish business awards

A Glasgow-based company with a reputation for excellence and innovation has been recognised as Small to Medium-Sized Business of the Year at this year's prestigious National Business Awards for Scotland.

The National Business Awards, dubbed the 'business Oscars' by Prime Minister Gordon Brown, is an independent programme recognising success, innovation and ethics across all industries and embraces businesses of all sizes.

As winners of the AXA Small to Medium-Sized Business of the Year Award, BiP Solutions' entry impressed the judging panel on the basis of the company's significant growth in turnover and profit and its innovative approach to its market sector.

BiP Solutions was established in 1984 to facilitate business between the public and private sectors. What began as the provision of public sector contract information in its *Contrax Weekly* magazine has since developed into a comprehensive total procurement solution, embracing the latest in electronic media delivery systems along with events and consultancy services.

BiP Solutions is now recognised as a leading provider of procurement solutions and market intelligence services, with thousands of public and private sector clients in the UK, Europe and beyond. It also provides events management, accreditation and consultancy services, and has used its knowledge and experience on behalf of a range of high-profile clients, including the Department for Business, Enterprise and Regulatory Reform (as supplier of the national lower-value contracts portal www.supply2.gov.uk), the Ministry of Defence and the Home Office, as well as a number of Scottish public sector organisations. International clients include the European Defence Agency, the United Arab Emirates Army and Kenya's Ministry of Education.

Ron Burges, CEO of BiP Solutions, said: "BiP Solutions is delighted to have won the Small to Medium-Sized Business of the Year category. We are pleased that the judges have recognised the success of a Glasgow-based media company on a national and international stage, and in a market sector where innovation and service delivery are paramount.

"Winning this Award demonstrates the quality of BiP's people and its services, and is a great recognition of the achievements of the company and its entire staff."