

## BiP celebrates 25 years

2009 represents a landmark year for BiP Solutions, as the company celebrates its 25th year of trading.

BiP has long been regarded as a leader in the provision of innovative and high-value business information services for the procurement sector. The company was formed in 1984 with the publication of *Contrax Weekly* magazine – the UK's first national tenders information publication, and still the only one of its type. Increasing use of the internet by businesses and government in the 1990s led to the electronic provision of BiP's market-leading business information services, and the company also pioneered e-tendering services that have since evolved to become an established and essential component of public procurement in the UK and overseas. BiP has also led the way in procurement-related events management, training, consultancy and software-as-a-service solutions provided on behalf of a number of major clients.

Commenting on the anniversary, Ron Burges, CEO of BiP Solutions said: "I am immensely proud that BiP is celebrating its 25th year of trading in 2009. The company has experienced huge growth and seen a great deal of change throughout its history, and despite the challenging economic circumstances we remain positive about its ability to grow further still.

"BiP owes its sustained success to its staff, customers and clients – and also to the innovative, flexible and service-led approach that we have brought to the marketplace. The company began with five staff working from a temporary office, but as we celebrate this anniversary we are on the verge of moving nearly 200 employees from our current premises to a prestigious new 26,000 sq ft HQ in Glasgow, which will allow for further expansion and the next chapter in the company's history."

Mr Burges added: "Customers dealing with a company that has served its market as long as BiP has can take great confidence from its market knowledge, expertise and credibility. However, these are not factors that we take for granted, and recent events in the wider economy have demonstrated that longevity is not a guarantee of future success. As a result, all at BiP are focused on driving innovation and customer service to an even higher level to ensure we build on the accomplishments of the past. These are exciting times for all involved with the company, and we look forward with confidence to the future."

Further information on BiP Solutions' history, clients and new HQ at the Medius building in Glasgow's Digital Media Quarter can be found at [www.bipcorporate.com](http://www.bipcorporate.com)