

BiP in the Balkans

The United States Agency for International Development (USAID) has awarded **BiP Solutions** the first stage of major consultancy review of the Macedonian Public Procurement Bureau (PPB).

The project builds on recent international procurement consultancy projects delivered by BiP in Kenya, Portugal and the United Arab Emirates.

This high profile project will involve BiP procurement consultants delivering the initial three-month phase of a performance assessment for the Public Procurement Bureau in the Macedonian capital of Skopje.

A senior BiP consultant will lead the team of performance experts on the ground in conducting a department wide assessment of the target institution and it's associated major stakeholders.

Macedonia was recently ranked as the fourth 'best reformatory state' out of 178 countries ranked by the World Bank and has undergone major economic and political reforms since independence in 1991.

BiP Solutions will now contribute to the ongoing reforms and movement towards European Union ascension by introducing best-practice methods of procurement and bringing industry-renowned expertise to bear on the Macedonian Public Procurement Bureau.

BiP's Procurement Advice and Support Service (PASS) has also been tasked to recommend and tailor tools for the Performance Assessment and augment the Macedonian central procurement agency's business process logic and methodologies for all procurement conducted through this central government body.

Project delivery began in mid-March and will involve considerable ground work and resources to bring the PPB in line with their targets of better integrated procurement, increased collaborative procurement, reduction of corruption and the successful positioning of the Bureau as the model for best practice procurement in the country.

Following on from this project delivery there are considerable opportunities to deliver additional consultancy for both the Macedonian Public Procurement Bureau itself and USAID for the next stages of the project over the coming 18 months.

To discuss commercial opportunities with BiP email:
commercial@bipsolutions.com.